Qualifications

A decorated veteran of Vietnam, Mike Kilbourn earned a Bachelor of Science in Mechanical Engineering, four Masters degrees including a Master of Business Administration - cum laude from Western Michigan University and Master of Science in Financial Services from the American College. Mike is also a Fellow of the Esperti Peterson Institute, an Adjunct Professor of the Academy of Multidisciplinary Practice and a member of Beta Gamma Sigma Scholastic Honorary Fraternity.

Mike established his estate and wealth strategies practice in the early 1990's after an eighteen-year career in commercial real estate, syndication and real estate securities. Since he began his practice, he has earned the insurance industry's prestigious "Top of the Table" award virtually every year.

PROFESSIONAL ACCREDITATION / EDUCATION

academic designations and professional accreditations:
MSFS (2001) Master of Science – Financial Services, American College
MBA (1973) Master of Business Administration - Management & Finance (Cum Laude)
MA (1972) Master of Arts - Human Communications, Interpersonal (Cum Laude)
MA (1974) Master of Arts - Teaching in the Community College (Cum Laude)
BS (1968) Bachelor of Science - Mechanical Engineering, Western Michigan University
BGS (1973) Elected to Beta Gamma Sigma Professional Honorary Society
CEP (1997) Certificate in Estate Planning and Taxation, American College
AEP (1999) Accredited Estate Planner, National Association of Estate Planners and Councils
LRA (1994) Licensed Renaissance Advisor, Renaissance, Inc.
CLU (1992) Chartered Life Underwriter, American College
ChFC (1992) Chartered Financial Consultant, American College
CCIM (1984) Certified Commercial Investment Member, National Association of Realtors
SRI (1990) Specialist in Real Estate Investments, Real Estate Investment Association
SRS (1987) Specialist in Real Estate Securities, Commercial Investment Real Estate Council
RAM (1986) Real Estate Alumni of Michigan, Michigan Association of Realtors
GRI (1985) Graduate Realtors Institute, Michigan Association of Realtors
MREC (1986) Master Real Estate Consultant, National Association of Real Estate Consultants
DREI (1983) Designated Real Estate Instructor, Real Estate Educators Association
FELLOW (1999) Esperti Peterson Institute
ADJUNCT PROFESSOR (2001) The Academy of Multidisciplinary Practice
CAP (2004) Chartered Advisor in Philanthropy. American College
He is a member of the following professional organizations, including the Estate Planning Council of Naples, Inc., the Financial Planning Association, the Society of Financial Service Professionals, the Association of Insurance and Financial Advisors, and the Collier County Unit of the American Cancer Society.

PROFESSIONAL EXPERIENCE

25+ years in the Financial Services Industry
CEO, Kilbourn Associates - specializing in estate planning and insurance since 1991
Founder and Chairman, Wealth Protection Network, Inc. since 1995
Owned and operated Kilbourn & Associates, Inc., a commercial real estate investment firm, 1978-90
Faculty, The Esperti Peterson Institute, Sarasota, FL, since 1999
Taught courses at three Michigan Universities on investment-related topics from 1974 to 1988

"Instructor of the Year," Real Estate Alumni of Michigan, University of Michigan, 1988
Author of four books and numerous articles on Estate Planning, Retirement, and Real Estate Investments
Former Host of "Keeping It All In the Family," a live TV program on advanced estate planning issues

PROFESSIONAL ORGANIZATIONS

Society of Financial Service Professionals (SFSP), Southwest Florida Chapter – Past President
Financial Planning Association (FPA), Southwest Florida Chapter –Former member & Board member
American Cancer Society (ACS), Southwest Florida Unit – Former Board member and Treasurer
General Agent Advisory Council (GAAC), American General Life – Past Chairman
Estate Planning Council of Naples, Inc. (EPCN - since 1993)
Association for Advanced Life Underwriting (AALU)
Naples Area Board of Realtors (NABOR)
National Association of Realtors (NAR)
Florida Association of Realtors (FAR)
National Association of Insurance and Financial Advisors (NAIFA)
National Association of Estate Planners & Councils (NAEPC)
Top of the Table/Court of the Table/Million Dollar Round Table (1993 through 2003)
Naples Planned Giving Council
Esperti Peterson Institute – Senior Teaching Fellow
National Association of Philanthropic Planners (NAPP)